

## ORDER

FIRST COAST NEWS



A GANNETT COMPANY

<b>Orders</b>	Order / Rev:	714480	
	Alt Order #:	06319956	
	Product Desc:	BEAN FOR FL SENATE	
	Estimate:	441	
	Flight Dates:	10/16/12 - 10/22/12	Primary AE: Jim Quinn
	Original Date / Rev:	09/18/12 / 09/18/12	Sales Office: T-PHI
	Order Type:	Core	Sales Region: NAT

<b>Agency</b>	Name:	Mentzer Media Services/ POL	
	Buying Contact:		Billing Type: Cash
	Billing Contact:		Billing Calendar: Broadcast
		Do Not Mail	Billing Cycle: EOM/EOC
		XX, XX XX	Agency Commission: 15%

<b>Advertiser</b>	Name:	Bean, A/ R / FI Senate	
	Demographic:	A35+	New Business Thru:
	Product Codes:	PL-State Senate	Order Separation: 00:15:00
	Priority:	P-3	Advertiser External ID:
	Revenue Codes:	AGY, GEN, POL	Agency External ID:

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/12	10/22/12	26	\$16,580.00	\$14,093.00

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2012	26	\$16,580.00	\$14,093.00	0.00
<b>Totals</b>	<b>26</b>	<b>\$16,580.00</b>	<b>\$14,093.00</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Jim Quinn			Start Of Order - End Of Order	100%

## Order Share

	Share	Total
WTLV-TV	24%	\$16,580.00
Market	100%	\$69,083.33

## Competitive Share

	Share	Total
CABLE	0%	\$0.00
WAWS	6%	\$4,145.00
WCWJ	0%	\$0.00
WJXT	24%	\$16,580.00
WJXX	5%	\$3,454.17
WTEV	41%	\$28,324.17

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	WTLV	10/16/12	10/18/12	M-F 6-7a	CM	6a-7a	-T-T---	:30	2	\$950.00	P-3	0.00	NM	2	\$1,900.00
				M-F 6-7am		(6:30 AM-7:00 AM)									
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/12	10/21/12	-T-T---		2				\$950.00		0.00			
E 2	WTLV	10/17/12	10/19/12	Today Show	CM	7a-9a	--W-F--	:30	2	\$800.00	P-3	0.00	NM	2	\$1,600.00
				M-F 7-9am											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/12	10/21/12	--W-F--		2				\$800.00		0.00			
E 3	WTLV	10/16/12	10/17/12	M-F 7-730p	CM	M-F 7p-7:30p	-TW----	:30	2	\$1,000.00	P-3	0.00	NM	2	\$2,000.00
				Wheel of Fortune											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/12	10/21/12	-TW----		2				\$1,000.00		0.00			

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Advertiser: Bean, A / R / FI Senate  
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 Estimate: 441  
 WTLV-TV

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 4	WTLV	10/16/12	10/17/12	M-F 730-8p Jeopardy	CM	M-F 7:30p-8p	-TW----	:30	2	\$1,200.00	P-3	0.00	NM	2	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-TW----		2			\$1,200.00			0.00			
E 5	WTLV	10/16/12	10/19/12	LN (M-Su) Late News (M-Su)	CM	11-1135p	-TWTF--	:30	4	\$400.00	P-3	0.00	NM	4	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-TWTF--		4			\$400.00			0.00			
E 6	WTLV	10/20/12	10/20/12	SAT TDY NBC Today Show (Sa)	CM	7a-8a	-----S-	:30	1	\$400.00	P-3	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-----S-		1			\$400.00			0.00			
E 7	WTLV	10/20/12	10/20/12	Sat 7-730p Wheel of Fortune	CM	Sat 7p-7:30p	-----S-	:30	1	\$315.00	P-3	0.00	NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-----S-		1			\$315.00			0.00			
E 8	WTLV	10/20/12	10/20/12	Sat 730-8p Jeopardy	CM	Sat 7:30p-8p	-----S-	:30	1	\$315.00	P-3	0.00	NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-----S-		1			\$315.00			0.00			
E 9	WTLV	10/20/12	10/20/12	Sat Prime A Sat Prime A	CM	Sat 8p-9p	-----S-	:30	1	\$225.00	P-3	0.00	NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-----S-		1			\$225.00			0.00			
E 10	WTLV	10/20/12	10/20/12	Sat Prime B Sat Prime B	CM	Sat 9p-10p	-----S-	:30	1	\$275.00	P-3	0.00	NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-----S-		1			\$275.00			0.00			
E 11	WTLV	10/20/12	10/21/12	Sa-Su 6-630p Sa-Su 6-6:30pm	CM	Sat-Sun 6p-6:30p	-----SS	:30	2	\$160.00	P-3	0.00	NM	2	\$320.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-----SS		2			\$160.00			0.00			
E 12	WTLV	10/21/12	10/21/12	Meet the Press Sun 9-10a	CM	9a-10a	-----S	:30	1	\$850.00	P-3	0.00	NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-----S		1			\$850.00			0.00			
E 13	WTLV	10/21/12	10/21/12	Sun 12x-1x FCN on Point / Chris Matthews	CM	Sun 12a-1a	-----S	:30	1	\$30.00	P-3	0.00	NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/15/12	10/21/12	-----S		1			\$30.00			0.00			
E 14	WTLV	10/22/12	10/22/12	M-F 6-7a M-F 6-7am	CM	6a-7a (6:30 AM-7:00 AM)	M-----	:30	1	\$950.00	P-3	0.00	NM	1	\$950.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	M-----		1			\$950.00			0.00			
E 15	WTLV	10/22/12	10/22/12	Today Show M-F 7-9am	CM	7a-9a	M-----	:30	1	\$800.00	P-3	0.00	NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	M-----		1			\$800.00			0.00			
E 16	WTLV	10/22/12	10/22/12	M-F 7-730p Wheel of Fortune	CM	M-F 7p-7:30p	M-----	:30	1	\$1,000.00	P-3	0.00	NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	M-----		1			\$1,000.00			0.00			
E 17	WTLV	10/22/12	10/22/12	M-F 730-8p Jeopardy	CM	M-F 7:30p-8p	M-----	:30	1	\$1,200.00	P-3	0.00	NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	M-----		1			\$1,200.00			0.00			
E 18	WTLV	10/22/12	10/22/12	LN (M-Su) Late News (M-Su)	CM	11-1135p	M-----	:30	1	\$400.00	P-3	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/22/12	10/28/12	M-----		1			\$400.00			0.00			

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WTLV-TV

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E 18	WTLV	10/22/12	10/22/12	LN (M-Su) Late News (M-Su)	CM	11-1135p	M-----	:30	1	\$400.00	P-3	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/22/12	10/28/12	M-----	1		\$400.00		0.00						
													Totals	26	\$16,580.00